

"Through their vision, influence and support of the humanities, the Medici family played a major role in the renaissance. Commissioning artists and scientists like Michelangelo, Leonardo da Vinci and Galileo, the Medici's influence on the world can be felt even today. If one family can influence culture over 500 years of their lineage, why can't a new generation of visionaries and leaders of change do the same?"

Investing in Creative Entrepreneurship

There couldn't be a better time to celebrate the talent behind the creative economy and its impact on Adelaide and beyond. The building momentum of creative entrepreneurs is being noted globally, and people want more.

JamFactory has been investing in tomorrow's talent for almost 50 years. Our success and the generous support of community and government has ensured JamFactory and the talent we nurture play a key role in the future of our culture and economy locally, nationally and internationally.

JamFactory's two-year Associate training program is the most significant career development opportunity in Australia for emerging creative entrepreneurs working in ceramics, glass, furniture or metal design, and attracts applicants from across the country and the world.

The direct cost to JamFactory for each Associate position is approximately \$15,000 per annum, and the cost of running the studios and galleries substantially more. These costs are partially covered by state government funding and by our own commercial activity, however JamFactory relies on financial support from donors and sponsors to fully fund the training program and its delivery.

Visionary support such as yours directly impacts JamFactory's world renowned Associate program, and it is this overwhelming investment and appreciation for what we are doing, and belief in the immeasurable impact we collectively can have that has inspired our more formal platform for donations.

The Medici Collective donor program offered by JamFactory, gives people interested in supporting creative entrepreneurs the opportunity to invest in possibilities, tomorrow's talent and our future.

On Adelaide... "Nowhere else can you do this. It's a Renaissance City. It's just like the old walled cities, where all the wonderful advances were made in society."

Professor David David AC

A man of singular dedication, vision and - most importantly - legacy.

Making a Bequest

Making a bequest to JamFactory Contemporary Craft & Design is very simple. The information below should answer many of your questions, providing information on JamFactory's Medici Collective Legacy program and direction on how to make JamFactory a beneficiary of your Will.

If you would like to make an amendment to your existing Will

If you already have a Will you can make an amendment or codicil (an amendment to an existing Will). Contact your solicitor and provide them with the letter enclosed in this package. If your solicitor is seeking assistance to determine how best to word the bequest in the Will they can contact Nikki Hamdorf, JamFactory's Development Manager and she will provide them with relevant information. Alternatively, you may wish to contact Richards & Evans Commercial Lawyers who would be pleased to amend your current Will at a special rate. Please call Lucy Richards at Richards & Evans on 08 8362 4222 to arrange an appointment.

If you do not currently have a Will

To make a Will you must seek professional advice from a solicitor. If you do not have a solicitor, JamFactory can recommend the services of Richards & Evans Commercial Lawyers who would be pleased to provide confidential estate planning advice at a special rate. Please call Lucy Richards at Richards & Evans on 08 8362 4222 to arrange an appointment with one of their estate planning advisers. It is never too soon to have a Will in place for the security of your family and for your own peace of mind.

Use of Funds

Funds received by JamFactory Contemporary Craft & Design from bequests such as these will contribute to The Medici Collective's annual financial contribution and will directly impact the delivery of our world class training program.

Ideally, JamFactory would prefer that the decision on how to utilise funds received from a bequest be left to the discretion of the Board and executive management of JamFactory, within the above parameters. This will allow future management of the JamFactory to direct funds to the most valuable and effective areas of its operations.

Letting us Know

Please let us know that you have made a bequest to JamFactory and provide us with as much information as possible. This will help us plan for the future and, more importantly, provide us with the opportunity to thank you for your thoughtfulness. It will also allow us to acknowledge your support as a Patron and member of the *Medici Collective*. A Bequest Advice Form is enclosed within this pack which we would appreciate you completing and sending back to us for our records.

Acknowledgment

Benefactors providing for JamFactory in their Will are recognised as a Patron or member of the *Medici Collective*. (With their permission) Medici Collective donors are acknowledged in print, online and prominently within JamFactory buildings. They will also be invited to attend special functions and will be kept informed of developments with the JamFactory.

You may however elect that your bequest not to be acknowledged publicly and JamFactory will most certainly adhere to your wishes in this regard.

Trusts

If you are a Trustee of a Family Trust, Perpetual Trust or Charitable Trust you may wish to consider either making JamFactory a beneficiary of the Trust or providing for an annual donation to JamFactory from the Trust. If you are interested in doing so, we would recommend that you speak with your accountant or solicitor who will be able to assist you with the necessary arrangements.

Further Information and Contact Details

If you require any further information, please direct your inquiries to:

Nikki Hamdorf
Development Manager
JamFactory Contemporary Craft & Design
PO Box 10090
Adelaide BC 5000
Phone: (08) 8410 0727
Fax: (08) 8231 0434
Web: jamfactory.com.au
Email: Nikki.hamdorf@jamfactory.com.au

Brian Parkes
CEO
JamFactory Contemporary Craft & Design
PO Box 10090
Adelaide BC 5000
Phone: (08) 8410 0727
Fax: (08) 8231 0434
Web: jamfactory.com.au
Email: brian.parkes@jamfactory.com.au

Lucy Richards
Partner
Richards & Evans Commercial Lawyers
46 Fullarton Road, Norwood, SA 5067
Phone: (08) 8362 4222
Fax: (08) 8362 9977
Web: recl.com.au
Email: Lucy@recl.com.au

Please note all communication remains confidential

24 February 2020

To Whom it May Concern

Information for Solicitors

Thank you for your inquiry regarding the preferred clause working for a bequest to the JamFactory Contemporary Craft & Design.

The correct name to use for a simple bequest to JamFactory is:

JamFactory Contemporary Craft & Design Inc. ABN 4200 260 4250

The recommended appropriate wording for a bequest to JamFactory is:

I GIVE, _____% of the residue of my estate {or the sum of \$_____, or the specific items of_____, or the residue of my estate...} to JamFactory Contemporary Craft & Design Inc, Post Office Box 10090, Adelaide BC 5000, to be used for General Purposes (or Associate Training Program) of JamFactory Craft & Design and I DECLARE that the receipt of the Chief Executive Officer of JamFactory Craft & Design will be sufficient discharge to my Executor.

As our activities and needs may change over time, we encourage donors to leave a bequest for the general purposes (or Associate Training Program) of JamFactory Craft & Design rather than towards a specific project or item. However, we would be pleased to discuss options with you and your client if there are specific requests as to how or where your client wishes the bequest to be used.

If you require any information on the tax status of JamFactory, please contact Kate Cenko on (08) 8410 0727. JamFactory is listed on the Register of Cultural Organisations and we are endorsed as a charity for certain tax concessions.

Although I understand you are unable to advise us of your client's identity, I would appreciate it if you could encourage your client to contact me directly and advise JamFactory Contemporary Craft & Design of their commitment through this bequest. A Bequest Advice Form is attached for your convenience.

Most importantly, this will allow us to thank our benefactor for their generous and thoughtful support. It will also allow us to ensure that any specific requests can be honoured and we can discuss the appropriate level of information we should provide back to the benefactor. By contacting me directly, I can also ensure their required level of confidentiality.

In addition, any person providing for JamFactory in their Will is recognised as a Patron of and member of the *Medici Collective*, Medici members may be acknowledged in print, online and on building signage, be invited to attend special functions and be kept informed of developments with JamFactory. Your client may however elect that their bequest is not acknowledged publicly and JamFactory will most certainly adhere to their wishes in this regard.

The logo for Jam Factory, featuring the words "Jam" and "Factory" stacked vertically in a simple, sans-serif font.

If your client is a Trustee of a Family Trust, Perpetual Trust or Charitable Trust you may wish to discuss with them whether they wanted to make JamFactory a beneficiary of the Trust or provide for an annual donation to JamFactory from the Trust. If they are interested in doing so but wish to find out more about JamFactory I would be most happy to speak with them.

Please feel free to contact me to discuss any specific issues your client may have. I believe that it is important to make sure benefactors are fully informed of their commitment and information provided. You may contact me on my direct line (08) 8410 0727 during normal business hours. My email address is Nikki.hamdorf@jamfactory.com.au

Kindest regards

Nikki Hamdorf
Development Manager

Client Bequest Advice Form

Your Will is a very personal document and we understand that its contents are confidential.

However, if you have made a provision for JamFactory Contemporary Craft & Design, or are considering a bequest, please let us know. Knowing of your bequest will mean we can plan for JamFactory's future and acknowledge you for your thoughtful generosity. It might also encourage others to support JamFactory in the same way.

Please complete and return this form in the confidential Reply Paid envelope enclosed.

- I have included a bequest to JamFactory Contemporary Craft & Design in my Will.
- I would be pleased to be acknowledged as a Patron and member of the **Medici Collective**. Please acknowledge my donation across JamFactory print, online and building signage.

Name(s):

OR

- I would prefer my donation to be anonymous
- I am considering a specific bequest to benefit JamFactory Contemporary Craft & Design, and would like to discuss this with a senior member of JamFactory's management. Please call me.
- I would like to know more about leaving a bequest to benefit JamFactory Contemporary Craft & Design and would appreciate a visit from Nikki Hamdorf, JamFactory's Development Manager. Please call me.

Name:

Address:

..... Postcode:

Telephone: Fax:.....

Email:

- My Solicitors Contact details are: Name.....

Address:.....

..... Postcode:

Telephone: Fax:.....

Email:



